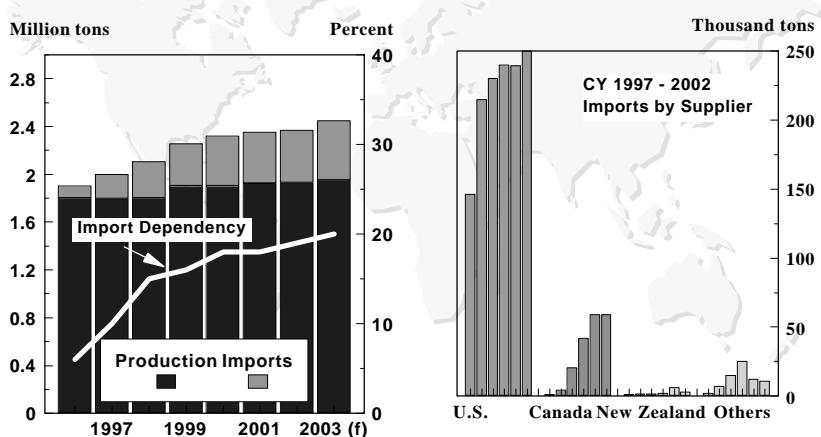


# Mexico's Beef Situation

	1996	1997	1998	1999	2000	2001	2002	2003(f)
(1,000 tons; CWE)								
Production	1,800	1,795	1,800	1,900	1,900	1,925	1,940	1,950
Imports	105	203	307	358	420	426	489	500
Exports	7	6	6	8	11	10	8	8
Consumption	1,898	1,992	2,101	2,250	2,309	2,351	2,421	2,442

## Mexico's Beef Imports Break Record 7 Years Running



In 2003, beef imports are forecast at 500,000 tons. Mexico's cattle herd continues to decline further to 20.1 million head for 2003, 33 percent below a decade earlier. Continued dry conditions and financial burdens are resulting in a continued liquidation; however, with rising disposable incomes and reduced production, Mexico is increasingly looking at imports to meet consumer demand. Aided by NAFTA-induced tariff elimination, the United States currently supplies 84 percent of Mexico's fresh/chilled beef imports and 84 percent of offal imports.

**Mexico**  
**BEEF IMPORTS**  
(metric tons)

<b>Fresh/Chilled</b>								
<b>Origin</b>	1995	1996	1997	1998	1999	2000	2001	2002
Canada	177	143	680	3,636	18,607	38,080	52,488	51,861
United States	31,097	59,126	127,491	191,446	209,626	225,496	229,340	278,787
Others	24	99	63	369	1,193	4,156	317	743
Total	31,297	59,368	128,235	195,451	229,426	267,733	282,145	331,391
US market share	99%	100%	99%	98%	91%	84%	81%	84%
<b>Frozen</b>								
<b>Origin</b>	1995	1996	1997	1998	1999	2000	2001	2002
Australia	376	646	1,547	3,821	4,227	5,664	5,685	7,316
Canada	278	325	319	700	1,822	3,966	6,616	7,203
New Zealand	78	206	583	1,695	1,495	2,065	6,241	3,092
Nicaragua	0	0	1	41	24	144	1,233	717
Panama	0	0	0	179	594	1,429	564	1,340
United States	9,045	15,803	17,039	22,152	19,205	12,184	6,545	4,584
Uruguay	0	0	0	153	5,127	13,765	450	23
Others	40	8	13	38	60	0	61	66
Total	9,817	16,987	19,502	28,779	32,553	39,217	27,394	24,341
US market share	92%	93%	87%	77%	59%	31%	24%	19%
<b>Processed</b>								
<b>Origin</b>	1995	1996	1997	1998	1999	2000	2001	2002
United States	1,225	1,183	1,394	1,243	1,230	2,001	3,223	2,492
Others	6	17	92	194	130	142	233	402
Total	1,231	1,199	1,486	1,437	1,361	2,143	3,457	2,894
US market share	100%	99%	94%	86%	90%	93%	93%	86%
<b>Grand Total</b>	<b>42,346</b>	<b>77,554</b>	<b>149,223</b>	<b>225,668</b>	<b>263,339</b>	<b>309,093</b>	<b>312,996</b>	<b>358,626</b>
Total US market share	98%	98%	98%	95%	87%	78%	76%	80%

Source: Mexican Ministry of the Economy.

Note: All data reported in Product Weight

**Mexico**  
**BEEF EXPORTS**  
(metric tons)

<b>Destination</b>	<b>Fresh/Chilled</b>							
	1995	1996	1997	1998	1999	2000	2001	2002
United States	303	395	282	474	1,030	1,339	1,963	2,109
Others	29	37	0	0	0	1	0	0
Total	332	432	282	474	1,030	1,340	1,963	2,109
<b>Destination</b>	<b>Frozen</b>							
	1995	1996	1997	1998	1999	2000	2001	2002
Japan	0	28	6	0	0	0	5	0
United States	1,914	3,346	2,842	2,224	1,956	2,195	36	573
Others	0	19	19	69	10	0	0	1
Total	1,914	3,392	2,868	2,293	1,966	2,196	41	574
<b>Destination</b>	<b>Processed</b>							
	1995	1996	1997	1998	1999	2000	2001	2002
Japan	15	21	22	4	525	611	488	64
United States	361	1,246	1,107	1,826	2,499	4,228	4,916	4,644
Others	16	50	10	34	0	24	1	0
Total	393	1,318	1,138	1,863	3,025	4,862	5,404	4,708
<b>Grand Total</b>	<b>2,639</b>	<b>5,142</b>	<b>4,288</b>	<b>4,629</b>	<b>6,021</b>	<b>8,398</b>	<b>7,409</b>	<b>7,391</b>
Total Share to US	98%	97%	99%	98%	91%	92%	93%	99%

Source: Mexican Ministry of the Economy.

Note: All data reported in Product Weight